Vikram Salunkhe

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Skills

Technical Skills: Product Analytics, Product Life Cycle Management, Product Strategy and Roadmapping, Feature Prioritization, User Story Mapping, Market Research, Wireframing, Product Metrics

Leadership and Management Skills: Strategic Planning, Leadership, Product Management, Project Management, Communication, Stakeholder Management, Agile Methodology, Problem-solving, Teamwork, Adaptability

Tools: SQL, Python, MySQL, MS Excel, Google Sheets, Google Analytics, Mixpanel, Figma, Miro, Jira, Notion

Professional Experience

Altegic Systems Pvt. Ltd.   **Satara, Maharashtra, India**
Founder and Director   **Sep 2017-Mar 2023**
- Led business operations across Product Strategy, Business Analysis, Web Development, DevOps, Content Creation, Digital Marketing, and Sales.
- Managed a 3-member team and launched products in AdTech and Matrimony.
- Increased conversion rates by 30% through analytics-driven optimizations.
- Reduced cloud costs by 55% through multi-cloud strategy and resource optimization.

Synoptic Brilliance   **Satara, Maharashtra, India**
Founder and Software Engineer   **Sep 2016-Aug 2017**
- Delivered Web Design and Development services to 7 clients across education, real estate, and banking sectors.

Persistent Systems Ltd.   **Pune, Maharashtra, India**
Software Engineer   **Jan 2016-Jul 2016**
- Automated deployment of Hadoop clusters using Ansible.

Education

M.Tech - Computer Science and Engineering   **Sangli, Maharashtra, India**
Rajarambapu Institute of Technology (An Autonomous Institute)   **2013-2015**
CPI: 8.03

B.E. - Information Technology   **Satara, Maharashtra, India**
Late Narayandas Bhawandas Chhabada Institute of Engineering and Technology   **2008-2012**
Percentage: 65.05%

Projects

Opsked - Open Skills Education Framework ([Link](#))
- Developed a framework to enhance the Indian education system and conducted sentiment analysis on YouTube comments to identify key pain points and actionable insights for improvement.

Forecasting Technology Life Cycle Based on Diffusion Theory
- Analyzed the drivers, constraints, and adoption of cloud computing technology.
- Provided the guidelines for strategic planning to improve or extend the cloud technology adoption.

Additional Information

- **Personal Achievements:** President of M.Tech Students' Association, GATE score: 96.87%ile (Feb 2013)
- **Certifications:**
  - OdinSchool Certified Data Science Professional, Sep 2024
  - Product Management: Complete Roadmap from Jobaaj Learnings, Jul 2024
- **Publication:** Cloud Computing - A Market Perspective and Research Directions - International Journal of Information Technology and Computer Science (IJITCS), MECS Publisher, Sep 10, 2015